
Supplemental Financial Information

for the Third Quarter of the Fiscal Year Ending February 28, 2011

December 29, 2010

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Tenshi no Cheese Cake (Angel's Cheese Cake) surpasses sales of 3 million servings in just the first month after launch.



Tenshi no Cheese Cake (Angel's Cheese Cake; 150 yen) was launched on November 4, 2010 under Circle K Sunkus' *Cherie Dolce* dessert selection. This dessert completely overturns the conventional concept of cheese cakes with its entirely new creamy texture and flavor, which have proven highly popular. Angel's Cheese Cake has become a top-selling product, with sales of 3 million servings in just the first month after launch.



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1. Summary and outlook

(1) Business results (Consolidated basis)

1) Stores at term-end

(stores)

	3rd Q ended Nov. 2009		FY ended Feb. 2010		3rd Q ended Nov. 2010		FY ending Feb. 2011 (Est.)		
		99 ICHIBA		99 ICHIBA		99 ICHIBA		99 ICHIBA	
Non-consolidated	Openings	207	-	285	-	209	-	310	-
	Closures	189	-	266	-	191	-	270	-
	Net increase (decrease)	+18	-	+19	-	+18	-	+40	-
	Stores at term-end	4,957	-	4,958	-	4,976	-	4,998	-
Consolidated subsidiaries	Openings	21	10	31	10	20	2	32	2
	Closures	9	3	11	3	21	8	24	8
	Net increase (decrease)	+12	+7	+20	+7	(1)	(6)	+8	(6)
	Stores at term-end	336	68	344	68	443	62	452	62
Consolidated total	Openings	228	10	316	10	229	2	342	2
	Closures	198	3	277	3	212	8	294	8
	Net increase (decrease)	+30	+7	+39	+7	+17	(6)	+48	(6)
	Stores at term-end	5,293	68	5,302	68	5,419	62	5,450	62

Note: The projected increase in the number of consolidated subsidiaries and in the consolidated number of total stores at period-end on November 30, 2010 and February 28, 2011 reflects the addition of Sunkus Hokuria Co., Ltd. as a consolidated subsidiary from the fiscal year ending February 28, 2011.

2) Business results (Consolidated basis)

(millions of yen)

	3rd Q ended Nov. 2009		FY ended Feb. 2010		3rd Q ended Nov. 2010		FY ending Feb. 2011 (Est.)	
		Y-o-y		Y-o-y		Y-o-y		Y-o-y
Total store sales	690,514	-3.5%	902,318	-4.0%	697,591	+1.0%	907,660	+0.6%
Non-consolidated	652,423	-3.8%	852,154	-4.3%	646,164	-1.0%	840,510	-1.4%
Consolidates subsidiaries	38,090	+2.5%	50,163	+1.6%	51,427	+35.0%	67,150	+33.9%
Total operating revenues	149,765	-8.4%	194,142	-9.0%	147,223	-1.7%	190,680	-1.8%
Franchise commission from franchised stores	76,214	-4.2%	98,932	-4.7%	78,459	+2.9%	-	-
Real estate rental income	4,154	-1.1%	5,531	-1.5%	4,018	-3.3%	-	-
Net sales of Company-owned stores	64,540	-13.9%	83,106	-14.9%	59,628	-7.6%	-	-
Other total operating revenues	4,855	+2.0%	6,571	+3.9%	5,117	+5.4%	-	-
Gross profit	99,937	-5.8%	129,782	-6.1%	101,775	+1.8%	130,520	+0.6%
SG & A expenses	86,403	+0.4%	114,583	-0.6%	85,047	-1.6%	114,670	+0.1%
Personnel expenses	16,936	+2.3%	22,463	+3.1%	16,888	-0.3%	-	-
Advertising and sales promotion expenses	5,829	-19.3%	7,151	-21.5%	5,134	-11.9%	-	-
Store leasing expenses	32,071	+2.8%	42,888	+2.6%	33,095	+3.2%	-	-
Equipment leasing expenses	5,631	-2.4%	7,412	-5.4%	4,945	-12.2%	-	-
Depreciation and amortization	7,528	+36.2%	10,372	+31.5%	8,560	+13.7%	-	-
Other	18,406	-6.9%	24,294	-9.5%	16,422	-10.8%	-	-
Operating income	13,533	-32.4%	15,199	-33.9%	16,727	+23.6%	15,850	+4.3%
Non-operating income	774	-31.7%	1,099	-23.2%	667	-13.8%	-	-
Non-operating expenses	1,191	+0.7%	1,691	-9.8%	1,283	+7.8%	-	-
Recurring profit	13,116	-34.3%	14,607	-35.3%	16,111	+22.8%	14,650	+0.3%
Extraordinary gains	192	-9.4%	147	-63.9%	32	-83.0%	-	-
Extraordinary losses	3,637	-0.5%	3,974	-20.8%	3,356	-7.7%	-	-
Net income	5,288	-43.6%	5,554	-41.1%	7,145	+35.1%	5,820	+4.8%

Notes: 1. Consolidated subsidiaries of Circle K Sunkus Co., Ltd. for each fiscal year are listed below:

3rd Q ended 11/2009, FY ended 2/2010 : Seven companies : Sunkus Aomori Co., Ltd., Sunkus Nishi-Saitama Co., Ltd., SUNKUS KITAKANTO Co., Ltd., Sunkus Nishi-Shikoku Co., Ltd., ZERO NETWORKS Co., Ltd., 99 ICHIBA Co., Ltd. and Retail Staff Co., Ltd.

3rd Q ended 11/2010, FY ending 2/2011(Est.) : Eight companies : Sunkus Aomori Co., Ltd., Sunkus Nishi-Saitama Co., Ltd., SUNKUS KITAKANTO Co., Ltd., Sunkus Nishi-Shikoku Co., Ltd., Sunkus Hokuria Co., Ltd., ZERO NETWORKS Co., Ltd., 99 ICHIBA Co., Ltd. and Retail Staff Co., Ltd.

2. Company-owned store sales include operating revenue from ZERO NETWORKS Co., Ltd.

Operating revenue from ZERO NETWORKS Co., Ltd. : 3rd Q ended 11/2009: 4,246 million yen; FY ended 2/2010: 5,584 million yen; 3rd Q ended 11/2010: 4,433 million yen

3) Consolidated subsidiaries

< Stores at term-end >

(stores)

	3rd Q ended Nov. 2010							FY ending Feb. 2011 (Est.)						
	Sunkus Aomori	Sunkus Nishi-Saitama	Sunkus KITAKANTO	Sunkus Nishi-Shikoku	Sunkus Hokuria	Five area franchisers total	99 ICHIBA	Sunkus Aomori	Sunkus Nishi-Saitama	Sunkus KITAKANTO	Sunkus Nishi-Shikoku	Sunkus Hokuria	Five area franchisers total	99 ICHIBA
Openings	1	7	3	1	6	18	2	4	7	6	3	10	30	2
Closures	0	2	0	5	6	13	8	0	2	1	5	8	16	8
Net increase (decrease)	+1	+5	+3	(4)	0	+5	(6)	+4	+5	+5	(2)	+2	+14	(6)
Stores at term-end	68	89	43	81	100	381	62	71	89	45	83	102	390	62

< Business results >

(millions of yen)

	3rd Q ended Nov. 2010					FY ending Feb. 2011 (Est.)				
	Five area franchisers total	99 ICHIBA	ZERO NETWORKS	Retail Staff	Eliminations on consolidation	Five area franchisers total	99 ICHIBA	ZERO NETWORKS	Retail Staff	Eliminations on consolidation
Total store sales	43,302	8,127	-	-	-3	56,520	10,634	-	-	-
Total operating revenues	9,312	8,130	4,433	1,495	-1,152	11,924	10,636	5,866	1,908	-1,474
Operating income	-36	-69	502	50	-71	-387	-159	538	31	-143

(2) Business results (Non-consolidated basis)

1) Stores at term-end

(stores)

	3rd Q ended Nov. 2009	FY ended Feb. 2010	3rd Q ended Nov. 2010	FY ending Feb. 2011 (Est.)
Openings	207	285	209	310
Relocations	62	88	47	100
Closures	189	266	191	270
Net increase (decrease)	+18	+19	+18	+40
Stores at term-end	4,957	4,958	4,976	4,998

2) Business results (Non-consolidated basis)

(millions of yen)

	3rd Q ended Nov. 2009		FY ended Feb. 2010		3rd Q ended Nov. 2010		FY ending Feb. 2011 (Est.)	
		Y-o-y		Y-o-y		Y-o-y		Y-o-y
Total store sales	652,423	-3.8%	852,154	-4.3%	646,164	-1.0%	840,510	-1.4%
Y-o-y change in existing store sales	-5.0%	-	-5.6%	-	-2.6%	-	-3.2%	-
Average product markup (excluding Area FC)	27.74%	-0.56%	27.64%	-0.47%	27.88%	+0.14%	27.78%	+0.14%
Total operating revenues	131,146	-10.5%	169,552	-11.1%	125,002	-4.7%	161,820	-4.6%
Franchise commission from franchised stores	73,602	-4.3%	95,504	-4.8%	74,654	+1.4%	-	-
Real estate rental income	4,140	-0.9%	5,512	-1.4%	3,977	-3.9%	-	-
Net sales of Company-owned stores	48,625	-19.8%	62,063	-21.1%	41,324	-15.0%	-	-
Other total operating revenues	4,778	+1.5%	6,472	+3.5%	5,046	+5.6%	-	-
Gross profit	94,089	-6.4%	122,192	-6.8%	93,929	-0.2%	120,430	-1.4%
SG & A expenses	80,642	+0.1%	106,795	-1.0%	77,578	-3.8%	104,460	-2.2%
Personnel expenses	14,722	+0.8%	19,507	+1.7%	14,286	-3.0%	-	-
Advertising and sales promotion expenses	5,329	-18.7%	6,496	-21.1%	4,442	-16.6%	-	-
Store leasing expenses	30,517	+2.8%	40,789	+2.5%	31,068	+1.8%	-	-
Equipment leasing expenses	5,217	-3.2%	6,863	-6.2%	4,478	-14.2%	-	-
Depreciation and amortization	7,186	+36.7%	9,888	+31.7%	7,990	+11.2%	-	-
Other	17,669	-7.4%	23,250	-10.1%	15,311	-13.3%	-	-
Operating income	13,446	-32.7%	15,397	-33.6%	16,351	+21.6%	15,970	+3.7%
Non-operating income	712	-33.3%	1,041	-22.7%	804	+13.0%	-	-
Non-operating expenses	1,590	-0.7%	2,478	-2.8%	1,549	-2.6%	-	-
Recurring profit	12,568	-35.3%	13,959	-36.5%	15,606	+24.2%	14,460	+3.6%
Extraordinary gains	197	-7.5%	177	-56.7%	29	-85.1%	-	-
Extraordinary losses	3,733	-14.5%	3,996	-28.2%	3,054	-18.2%	-	-
Net income	4,818	-43.0%	5,091	-38.5%	7,180	+49.0%	6,130	+20.4%

2. Sales breakdown

Average daily sales per store / Average customers per day / Average purchases per customer

(thousands of yen)

		3rd Q ended Nov. 2009		FY ended Feb. 2010		3rd Q ended Nov. 2010	
			Y-o-y		Y-o-y		Y-o-y
Existing stores	Average daily sales per store	484	-25	476	-28	476	-13
	Average customers per day	848	-22	830	-27	832	-24
	Average purchase per customer (yen)	570	-15	573	-15	572	+1
Average daily sales at total chain stores		480	-20	472	-23	473	-7
Average daily sales at newly opened stores		428	-39	414	-41	441	+13

Notes : 1. "Existing stores" refers to those stores that had been open more than a year and had a full month's operation during the current year as well as in the corresponding month of the previous year.

2. Year-on-year changes for existing stores represent comparisons of figures for existing stores in a given fiscal year with the same existing stores in the previous fiscal year, not comparisons with existing stores for previous fiscal year.

3. Products and services breakdown

(1) Y-o-y sales, Share of sales and Gross markup by products

	3rd Q ended Nov. 2009				FY ended Feb. 2010				3rd Q ended Nov. 2010			
	Y-o-y sales	Share	Gross markup		Y-o-y sales	Share	Gross markup		Y-o-y sales	Share	Gross markup	
				Y-o-y				Y-o-y				Y-o-y
Fast foods	-10.9%	17.1%	36.2%	+0.1%	-10.5%	17.0%	36.3%	+0.1%	-1.4%	17.0%	36.9%	+0.6%
Rice dishes	-12.3%	8.9%	/	/	-11.6%	8.9%	/	/	-2.7%	8.7%	/	/
Bread	-11.8%	2.3%	/	/	-11.9%	2.2%	/	/	-7.0%	2.1%	/	/
Noodles	-15.6%	2.3%	/	/	-16.4%	2.1%	/	/	-2.7%	2.2%	/	/
Other fast foods	-3.4%	3.6%	/	/	-3.1%	3.8%	/	/	+9.5%	3.9%	/	/
Perishable foods	-4.3%	13.0%	34.5%	+0.0%	-4.9%	12.8%	34.4%	+0.1%	-2.4%	12.8%	34.9%	+0.4%
Processed foods	-5.3%	29.3%	36.9%	+0.3%	-5.5%	29.2%	36.8%	+0.2%	-2.3%	29.0%	37.5%	+0.6%
Soft drinks	-6.7%	11.4%	/	/	-6.6%	11.3%	/	/	+0.3%	11.6%	/	/
Alcoholic beverages	-4.9%	5.6%	/	/	-4.8%	5.5%	/	/	-3.6%	5.4%	/	/
Other processed foods	-5.5%	12.2%	/	/	-5.8%	12.3%	/	/	-2.5%	12.0%	/	/
Non-food items	+0.2%	34.9%	16.2%	-0.6%	-1.3%	35.1%	16.2%	-0.5%	-1.0%	34.8%	16.0%	-0.2%
Tobacco	+4.5%	26.0%	/	/	+1.9%	26.1%	/	/	+0.6%	26.5%	/	/
Other non-food items	-7.3%	9.0%	/	/	-7.0%	9.1%	/	/	-7.7%	8.3%	/	/
Services	+5.8%	5.7%	5.9%	-0.5%	+5.0%	5.9%	5.9%	-0.5%	+10.6%	6.4%	5.3%	-0.6%
Total	-3.8%	100.0%	27.74%	-0.56%	-4.3%	100.0%	27.64%	-0.47%	-1.0%	100.0%	27.88%	+0.14%

* Product categories are as follows:

Fast foods: rice dishes, sandwiches, noodles, delicatessen snacks, countertop fast foods

Perishable foods: milk, chilled beverages, pastries, bread, desserts, fresh packaged foods

Processed foods: alcoholic beverages, soft drinks, snacks, instant noodles, ice-cream, dried foods

Non-food items: magazines, newspapers, DVD software, tobacco, cosmetics, general merchandise

Services: tickets, *Net Price* used for prepaid cards, stamps, parcel delivery

(2) Number of ATMs installed at stores

	3rd Q ended Nov. 2009			FY ended Feb. 2010			3rd Q ended Nov. 2010		
		Zero Bank	Bank Time		Zero Bank	Bank Time		Zero Bank	Bank Time
Number of ATMs	4,332	2,568	1,269	4,453	2,557	1,398	4,610	2,587	1,527

Note: The above total number of ATMs installed in stores includes the number of e-net ATMs installed in stores (3rd Q ended 11/2009: 495; FY ended 2/2010: 498; 3rd Q ended 11/2010: 496). The sum of the number of "Zero Bank" ATMs and "Bank Time" ATMs installed in stores therefore does not match these figures.

(3) Average Edy payments (On a per-store, daily basis; cumulative result)

	3rd Q ended Nov. 2009		FY ended Feb. 2010		3rd Q ended Nov. 2010	
		Y-o-y		Y-o-y		Y-o-y
Charges	7,809	-22.9%	7,884	-17.2%	8,594	+10.1%
Payments	9,681	-56.3%	9,669	-49.2%	10,271	+6.1%

Note: Both Edy charges and payments in 3rd Q ended 11/2009 and FY ended 2/2010 declined year on year after acceptance of Edy payments for public utility bills, mail-order products and other purchases ended in July 2008.

(4) Number of members of *KARUWAZA CLUB*

	3rd Q ended Nov. 2009		FY ended Feb. 2010		3rd Q ended Nov. 2010	
		Y-o-y		Y-o-y		Y-o-y
Number of members	529,706	+110,422	563,734	+144,450	735,531	+171,797

(5) Payments acceptance service

	3rd Q ended Nov. 2009		FY ended Feb. 2010		3rd Q ended Nov. 2010	
		Y-o-y		Y-o-y		Y-o-y
Total amount of payment services	769,912	+0.3%	1,002,553	-0.2%	779,034	+1.2%
Agency transactions (thousand)	79,280	+1.0%	104,763	+0.9%	79,664	+0.5%
Commission revenues	4,671	-0.5%	6,178	-0.5%	4,658	-0.3%

Note: As of November 30, 2010, the number of partner companies was 86.

4. Profile of stores

(1) Opened and closed stores

(stores)

		3rd Q ended Nov. 2009	FY ended Feb. 2010	3rd Q ended Nov. 2010
Type A	Opened	13	15	8
	Closed	46	60	60
Type E	Opened	0	0	0
	Closed	13	21	12
Type C	Opened	189	263	196
	Closed	48	73	33
Company-owned stores	Opened	5	7	5
	Closed	82	112	86
Total	Opened	207	285	209
	Closed	189	266	191

Note: Type E agreements specific to Sunkus were abolished in September 2004 with some exceptions such as relocations.

(2) Breakdown by agreement type

(stores)

		3rd Q ended Nov. 2009			FY ended Feb. 2010			3rd Q ended Nov. 2010		
			Circle K	Sunkus		Circle K	Sunkus		Circle K	Sunkus
Type A		1,206	909	297	1,196	903	293	1,115	850	265
	Y-o-y	(38)	(32)	(6)	(48)	(38)	(10)	(81)	(53)	(28)
Type E		413	-	413	399	-	399	374	-	374
	Y-o-y	(23)	-	(23)	(37)	-	(37)	(25)	-	(25)
Type C		2,892	1,648	1,244	2,945	1,682	1,263	3,111	1,789	1,322
	Y-o-y	+141	+75	+66	+194	+109	+85	+166	+107	+59
Company-owned stores	Company-operated stores	201	146	55	196	141	55	200	132	68
	consigned stores	245	153	92	222	135	87	176	120	56
		446	299	147	418	276	142	376	252	124
	Y-o-y	(62)	(33)	(29)	(90)	(56)	(34)	(42)	(24)	(18)
Total		4,957	2,856	2,101	4,958	2,861	2,097	4,976	2,891	2,085
	Y-o-y	+18	+10	+8	+19	+15	+4	+18	+30	(12)

Note : As of November 30, 2010, the five consolidated subsidiaries (Sunkus Aomori Co., Ltd., Sunkus Nishi-Saitama Co., Ltd., SUNKUS KITAKANTO Co., Ltd., Sunkus Nishi-Shikoku Co., Ltd. and Sunkus Hokuria Co., Ltd.) had 78, 53, 210 and 40, Type A, Type E, Type C and Company-operated stores, respectively.

(3) Breakdown by store conditions

(stores)

		3rd Q ended Nov. 2009			FY ended Feb. 2010			3rd Q ended Nov. 2010		
			Circle K	Sunkus		Circle K	Sunkus		Circle K	Sunkus
24-hour stores		4,905	2,841	2,064	4,910	2,848	2,062	4,925	2,878	2,047
	Share	99.0%	99.5%	98.2%	99.0%	99.5%	98.3%	99.0%	99.6%	98.2%
Stores handling alcoholic beverages		4,649	2,675	1,974	4,682	2,700	1,982	4,755	2,753	2,002
	Share	93.8%	93.7%	94.0%	94.4%	94.4%	94.5%	95.6%	95.2%	96.0%
Stores handling tobacco		4,571	2,751	1,820	4,607	2,772	1,835	4,690	2,826	1,864
	Share	92.2%	96.3%	86.6%	92.9%	96.9%	87.5%	94.3%	97.8%	89.4%
Stores with parking lot		3,922	2,678	1,244	3,929	2,682	1,247	3,944	2,710	1,234
	Share	79.1%	93.8%	59.2%	79.2%	93.7%	59.5%	79.3%	93.7%	59.2%
Total		4,957	2,856	2,101	4,958	2,861	2,097	4,976	2,891	2,085
	Share	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

5. Stores by prefecture (As of November 30, 2010)

Note : Figures in parentheses refer to stores operated by Area FC.

Circle K Sunkus
(38 prefectures)

										Hokkaido		189
										Ishikawa		187<80>
										Aomori		175<68>
										Iwate		89
										Akita		100
										Miyagi		110
Okinawa	Yamaguchi	Shimane	Tottori	Kyoto	Fukui					Yamagata		Fukushima
										Hiroshima		52<5>
										Okayama		130
										Hyogo		171
										Shiga		54<8>
										Toyama		143<77>
										Niigata		98
										Yamagata		49
										Fukushima		22
Saga	Fukuoka					Osaka	Gifu	Nagano	Gunma	Tochigi	Ibaraki	
										Saga		21
										Osaka		399<1>
										Gifu		257
										Nagano		129
										Gunma		13
										Tochigi		43<43>
										Ibaraki		53
Nagasaki	Oita	Ehime	Kagawa	Nara	Aichi	Yamanashi	Saitama	Tokyo				
										Nagasaki		151<151>
										Oita		68<68>
										Nara		84<37>
										Aichi		1042<78>
										Yamanashi		180<150>
										Saitama		674<86>
Kumamoto	Miyazaki	Kochi	Tokushima	Wakayama	Mie	Shizuoka	Kanagawa					
										Kumamoto		27<27>
										Miyazaki		60<60>
										Kochi		81<81>
										Wakayama		22
										Mie		221
										Shizuoka		331<41>
										Kanagawa		329
												Chiba
												183<51>
										Kagoshima		82<82>

Note : The above figures don't include the number of stores of 99 ICHIBA (3rd Q ended 11/2010; 62 stores) that became a consolidated subsidiary in the fiscal year ended February 29, 2008.

Circle K
(26 prefectures)

										Hokkaido		
										Ishikawa		107
										Aomori		107
										Iwate		8
										Akita		22
										Miyagi		
Okinawa	Yamaguchi	Shimane	Tottori	Kyoto	Fukui					Yamagata		Fukushima
										Hiroshima		5<5>
										Okayama		86
										Hyogo		55
										Shiga		46
										Toyama		66
										Niigata		98
										Yamagata		
										Fukushima		
Saga	Fukuoka					Osaka	Gifu	Nagano	Gunma	Tochigi	Ibaraki	
										Saga		
										Osaka		158
										Gifu		241
										Nagano		129
										Gunma		
										Tochigi		
										Ibaraki		
Nagasaki	Oita	Ehime	Kagawa	Nara	Aichi	Yamanashi	Saitama	Tokyo				
										Nagasaki		98<98>
										Oita		17<17>
										Nara		47
										Aichi		848
										Yamanashi		
										Saitama		83
Kumamoto	Miyazaki	Kochi	Tokushima	Wakayama	Mie	Shizuoka	Kanagawa					
										Kumamoto		32<32>
										Miyazaki		14<14>
										Wakayama		22
										Mie		191
										Shizuoka		290
										Kanagawa		136
												Chiba
										Kagoshima		

Sunkus
(35 prefectures)

										Hokkaido		189
										Ishikawa		80<80>
										Aomori		68<68>
										Iwate		81
										Akita		78
										Miyagi		110
Okinawa	Yamaguchi	Shimane	Tottori	Kyoto	Fukui					Yamagata		Fukushima
										Hiroshima		47
										Okayama		44
										Hyogo		116
										Shiga		8<8>
										Toyama		77<77>
										Niigata		
										Yamagata		49
										Fukushima		22
Saga	Fukuoka					Osaka	Gifu	Nagano	Gunma	Tochigi	Ibaraki	
										Saga		21
										Osaka		241<1>
										Gifu		16
										Nagano		13
										Gunma		
										Tochigi		43<43>
										Ibaraki		53
Nagasaki	Oita	Ehime	Kagawa	Nara	Aichi	Yamanashi	Saitama	Tokyo				
										Nagasaki		53<53>
										Oita		51<51>
										Nara		37<37>
										Aichi		194<78>
										Yamanashi		180<150>
										Saitama		591<86>
Kumamoto	Miyazaki	Kochi	Tokushima	Wakayama	Mie	Shizuoka	Kanagawa					
										Kumamoto		27<27>
										Miyazaki		28<28>
										Kochi		67<67>
										Wakayama		
										Mie		30
										Shizuoka		41<41>
										Kanagawa		193
												Chiba
												183<51>
										Kagoshima		82<82>

(1) Circle K Sunkus' stores at term-end (The company)

(stores)

		3rd Q ended Nov. 2009			FY ended Feb. 2010			3rd Q ended Nov. 2010		
		Circle K	Sunkus		Circle K	Sunkus		Circle K	Sunkus	
Hokkaido		195	-	195	194	-	194	189	-	189
Tohoku	Aomori	107	107	-	107	107	-	107	107	-
	Iwate	91	9	82	91	9	82	89	8	81
	Akita	106	26	80	106	26	80	100	22	78
	Miyagi	114	-	114	112	-	112	110	-	110
	Yamagata	50	-	50	50	-	50	49	-	49
	Fukushima	22	-	22	22	-	22	22	-	22
	Total	490	142	348	488	142	346	477	137	340
Kanto	Gunma	13	-	13	14	-	14	13	-	13
	Tochigi	-	-	-	-	-	-	-	-	-
	Ibaraki	49	-	49	51	-	51	53	-	53
	Chiba	133	-	133	134	-	134	132	-	132
	Saitama	31	-	31	31	-	31	30	-	30
	Tokyo	584	88	496	582	87	495	588	83	505
	Kanagawa	329	141	188	331	140	191	329	136	193
	Total	1,139	229	910	1,143	227	916	1,145	219	926
Koshinetsu	Niigata	93	93	-	93	93	-	98	98	-
	Nagano	126	126	-	126	126	-	129	129	-
	Total	219	219	-	219	219	-	227	227	-
Hokuriku	Fukui	46	46	-	46	46	-	43	43	-
	Toyama	68	68	-	67	67	-	66	66	-
	Ishikawa	104	104	-	104	104	-	107	107	-
	Total	218	218	-	217	217	-	216	216	-
Tokai	Shizuoka	281	281	-	282	282	-	290	290	-
	Gifu	248	230	18	249	231	18	257	241	16
	Aichi	962	833	129	962	835	127	964	848	116
	Mie	222	190	32	222	190	32	221	191	30
	Total	1,713	1,534	179	1,715	1,538	177	1,732	1,570	162
Kansai	Shiga	47	47	-	47	47	-	46	46	-
	Kyoto	105	105	-	104	104	-	108	108	-
	Hyogo	176	53	123	173	54	119	171	55	116
	Osaka	407	157	250	405	160	245	398	158	240
	Nara	46	46	-	45	45	-	47	47	-
	Wakayama	20	20	-	21	21	-	22	22	-
	Total	801	428	373	795	431	364	792	436	356
Chugoku	Okayama	130	86	44	131	87	44	130	86	44
	Hiroshima	45	-	45	45	-	45	47	-	47
	Total	175	86	89	176	87	89	177	86	91
Shikoku	Kagawa	-	-	-	-	-	-	-	-	-
	Tokushima	-	-	-	-	-	-	-	-	-
	Ehime	-	-	-	-	-	-	-	-	-
	Kochi	-	-	-	-	-	-	-	-	-
	Total	-	-	-	-	-	-	-	-	-
Kyushu	Fukuoka	7	-	7	11	-	11	21	-	21
	Kumamoto	-	-	-	-	-	-	-	-	-
	Kagoshima	-	-	-	-	-	-	-	-	-
	Total	7	-	7	11	-	11	21	-	21
Total	4,957	2,856	2,101	4,958	2,861	2,097	4,976	2,891	2,085	
Number of prefectures		31	21	20	31	21	20	31	21	20

(2) Circle K Sunkus' stores at term-end (Including Area FC)

(stores)

		3rd Q ended Nov. 2009			FY ended Feb. 2010			3rd Q ended Nov. 2010		
		Circle K	Sunkus		Circle K	Sunkus		Circle K	Sunkus	
Hokkaido		195	-	195	194	-	194	189	-	189
Tohoku	Aomori	172	107	65	174	107	67	175	107	68
	Iwate	91	9	82	91	9	82	89	8	81
	Akita	106	26	80	106	26	80	100	22	78
	Miyagi	114	-	114	112	-	112	110	-	110
	Yamagata	50	-	50	50	-	50	49	-	49
	Fukushima	22	-	22	22	-	22	22	-	22
	Total	555	142	413	555	142	413	545	137	408
Kanto	Gunma	13	-	13	14	-	14	13	-	13
	Tochigi	38	-	38	40	-	40	43	-	43
	Ibaraki	49	-	49	51	-	51	53	-	53
	Chiba	184	-	184	185	-	185	183	-	183
	Saitama	174	-	174	175	-	175	180	-	180
	Tokyo	670	88	582	669	87	582	674	83	591
	Kanagawa	329	141	188	331	140	191	329	136	193
	Total	1,457	229	1,228	1,465	227	1,238	1,475	219	1,256
Koshinetsu	Niigata	93	93	-	93	93	-	98	98	-
	Nagano	126	126	-	126	126	-	129	129	-
	Total	219	219	-	219	219	-	227	227	-
Hokuriku	Fukui	64	46	18	65	46	19	63	43	20
	Toyama	146	68	78	145	67	78	143	66	77
	Ishikawa	187	104	83	185	104	81	187	107	80
	Total	397	218	179	395	217	178	393	216	177
Tokai	Shizuoka	319	281	38	320	282	38	331	290	41
	Gifu	248	230	18	249	231	18	257	241	16
	Aichi	1,032	833	199	1,033	835	198	1,042	848	194
	Mie	222	190	32	222	190	32	221	191	30
	Total	1,821	1,534	287	1,824	1,538	286	1,851	1,570	281
Kansai	Shiga	54	47	7	54	47	7	54	46	8
	Kyoto	160	105	55	160	104	56	164	108	56
	Hyogo	176	53	123	173	54	119	171	55	116
	Osaka	408	157	251	406	160	246	399	158	241
	Nara	85	46	39	84	45	39	84	47	37
	Wakayama	20	20	-	21	21	-	22	22	-
	Total	903	428	475	898	431	467	894	436	458
Chugoku	Okayama	130	86	44	131	87	44	130	86	44
	Hiroshima	50	5	45	50	5	45	52	5	47
	Total	180	91	89	181	92	89	182	91	91
Shikoku	Kagawa	70	15	55	72	17	55	68	17	51
	Tokushima	85	13	72	86	14	72	81	14	67
	Ehime	149	96	53	152	97	55	151	98	53
	Kochi	60	30	30	61	31	30	60	32	28
	Total	364	154	210	371	159	212	360	161	199
Kyushu	Fukuoka	7	-	7	11	-	11	21	-	21
	Kumamoto	24	-	24	25	-	25	27	-	27
	Kagoshima	81	-	81	81	-	81	82	-	82
	Total	112	-	112	117	-	117	130	-	130
Total		6,203	3,015	3,188	6,219	3,025	3,194	6,246	3,057	3,189
Number of prefectures		38	26	35	38	26	35	38	26	35

6. Performance by geographic region

(1) Stores at term-end

(stores)

		3rd Q ended Nov. 2009	FY ended Feb. 2010	3rd Q ended Nov. 2010
Hokkaido		195	194	189
	Share	3.9%	3.9%	3.8%
Tohoku		490	488	477
	Share	9.9%	9.8%	9.6%
Kanto		1,139	1,143	1,145
	Share	23.0%	23.1%	23.0%
Koshinetsu		219	219	227
	Share	4.4%	4.4%	4.6%
Hokuriku		218	217	216
	Share	4.4%	4.4%	4.3%
Tokai		1,713	1,715	1,732
	Share	34.6%	34.6%	34.8%
Kansai		801	795	792
	Share	16.2%	16.0%	15.9%
Chugoku		175	176	177
	Share	3.5%	3.5%	3.6%
Kyushu		7	11	21
	Share	0.1%	0.2%	0.4%
Total		4,957	4,958	4,976
	Share	100.0%	100.0%	100.0%

(2) Opened and closed stores

(stores)

		3rd Q ended Nov. 2009	FY ended Feb. 2010	3rd Q ended Nov. 2010
Hokkaido	Opened	4	4	6
	Closed	12	13	11
Tohoku	Opened	16	18	11
	Closed	18	22	22
Kanto	Opened	56	76	42
	Closed	42	58	40
Koshinetsu	Opened	11	13	10
	Closed	6	8	2
Hokuriku	Opened	9	14	10
	Closed	10	16	11
Tokai	Opened	68	97	85
	Closed	65	92	68
Kansai	Opened	30	44	29
	Closed	30	50	32
Chugoku	Opened	6	8	6
	Closed	6	7	5
Kyushu	Opened	7	11	10
	Closed	-	0	0
Total	Opened	207	285	209
	Closed	189	266	191

(3) Sales

(millions of yen)

	3rd Q ended Nov. 2009	FY ended Feb. 2010	3rd Q ended Nov. 2010
Hokkaido	21,633	28,300	20,979
Share	3.3%	3.3%	3.2%
Tohoku	53,350	69,611	52,428
Share	8.2%	8.2%	8.1%
Kanto	161,015	210,064	158,448
Share	24.7%	24.7%	24.5%
Koshinetsu	24,877	32,604	25,253
Share	3.8%	3.8%	3.9%
Hokuriku	28,056	36,414	27,325
Share	4.3%	4.3%	4.2%
Tokai	237,947	310,891	236,283
Share	36.5%	36.5%	36.6%
Kansai	104,066	135,949	102,596
Share	16.0%	16.0%	15.9%
Chugoku	21,258	27,868	21,396
Share	3.3%	3.3%	3.3%
Kyushu	218	448	1,453
Share	0.0%	0.1%	0.2%
Total	652,423	852,154	646,164
Share	100.0%	100.0%	100.0%

(4) Y-o-y change in existing store sales

	3rd Q ended Nov. 2009	FY ended Feb. 2010	3rd Q ended Nov. 2010
Hokkaido	-2.8%	-3.1%	-1.4%
Tohoku	-2.9%	-3.3%	-1.0%
Kanto	-4.7%	-5.4%	-3.2%
Koshinetsu	-3.2%	-3.9%	-2.0%
Hokuriku	-6.3%	-7.1%	-3.7%
Tokai	-6.6%	-7.1%	-2.8%
Kansai	-3.3%	-4.2%	-2.6%
Chugoku	-4.4%	-4.6%	-1.2%
Kyushu	-	-	+25.5%
Total	-5.0%	-5.6%	-2.6%

7. Circle K Sunkus Group

(1) The Company / Area franchisers

1) Stores at term-end

(stores)

		3rd Q ended Nov. 2009	FY ended Feb. 2010	3rd Q ended Nov. 2010
The Company	Openings	207	285	209
	Closures	189	266	191
	Net increase (decrease)	+18	+19	+18
	Stores at term-end	4,957	4,958	4,976
Area FC	Openings	59	83	54
	Closures	40	49	45
	Net increase (decrease)	+19	+34	+9
	Stores at term-end	1,246	1,261	1,270
Group total	Openings	266	368	263
	Closures	229	315	236
	Net increase (decrease)	+37	+53	+27
	Stores at term-end	6,203	6,219	6,246

Note : The above figures don't include the number of stores of 99 ICHIBA (3rd Q ended 11/2009: 68, FY ended 2/2010: 68, 3rd Q ended 11/2010: 62) that became a consolidated subsidiary in the fiscal year ended February 29, 2008.

2) Net sales

(millions of yen)

		3rd Q ended Nov. 2009	FY ended Feb. 2010	3rd Q ended Nov. 2010
The Company	Total stores	652,423	852,154	646,164
	Y-o-y	-3.8%	-4.3%	-1.0%
	Existing stores Y-o-y	-5.0%	-5.6%	-2.6%
Area FC	Total stores	151,822	198,934	151,663
	Y-o-y	-2.3%	-2.6%	-0.1%
	Existing stores Y-o-y	-4.6%	-5.1%	-2.5%
Group total	Total stores	804,246	1,051,088	797,827
	Y-o-y	-3.5%	-4.0%	-0.8%
	Existing stores Y-o-y	-4.9%	-5.5%	-2.6%

Note: The above figures don't include the sales of 99 ICHIBA (3rd Q ended 11/2009; 8,074 million, FY ended 2/2010: 10,692 million, 3rd Q ended 11/2010: 8,127 million) that became a consolidated subsidiary in the fiscal year ended February 29, 2008.

(2) Area franchisers (3rd Quarter ended 11/2010)

1) Stores at term-end / Total store sales

	Equity interest	The number of stores (stores)				Total store sales (millions of yen)		
		Opened	Closed	Net increase (decrease)	Stores at term-end		Y-o-y	
1	Sunkus Aomori Co., Ltd.	100% Consolidated	1	0	+1	68	7,440	+3.9%
2	Sunkus Nishi-Saitama Co., Ltd.	100% Consolidated	7	2	+5	89	9,886	+2.9%
3	SUNKUS KITAKANTO Co., Ltd.	100% Consolidated	3	0	+3	43	4,599	+14.7%
4	Sunkus Nishi-Shikoku Co., Ltd.	100% Consolidated	1	5	(4)	81	8,960	-3.0%
5	Sunkus Hokuria Co., Ltd.	100% Consolidated	6	6	0	100	12,412	-1.1%
6	Circle K Shikoku Co., Ltd.	35.0%	4	2	+2	166	19,962	+4.2%
7	Sunkus Higashi-Saitama Co., Ltd.	19.0%	4	1	+3	71	7,955	+3.2%
8	Sunkus Tokai Co., Ltd.	19.0%	12	2	+10	119	12,881	+4.8%
9	Sunkus Keihanna Co., Ltd.	19.0%	2	3	(1)	102	13,360	+2.1%
10	Sunkus and Associates Higashi-Shikoku Co., Ltd.	31.0%	4	13	(9)	118	14,064	-6.7%
11	Sunkus and Associates Toyama Co., Ltd.	19.0%	2	3	(1)	77	9,400	-3.4%
12	Minami-Kyushu Sunkus Co., Ltd.	19.0%	8	5	+3	109	11,663	+0.2%
13	CVS Bay Area Inc.	2.4%	0	3	(3)	127	19,074	-7.2%
Total			54	45	+9	1,270	151,663	-0.1%